

HEALTHCARE LEADERSHIP TRAINING

TRANSFORM YOUR CAREER, WHILE IMPROVING YOUR ORGANIZATION



The Kelley School of Business has a history of excellence—consistently ranking among the top business schools in the world because we build elite business leaders, including healthcare professionals.

Revolutionary changes in healthcare have shifted the demands for leadership. Now more than ever, you need business acumen, management tools, and leadership skills to navigate today's healthcare landscape. That's why Kelley faculty started the Graduate Certificate in Medical Management for non-physician healthcare professionals.

The graduate certificate helps you learn the language of business as it relates to healthcare—allowing you to transform your career while improving your organization's success. You will learn to:

- **Lead people and manage behavior.**
- **Evaluate the financial tradeoffs of healthcare decisions.**
- **Use operations management principles to improve clinical outcomes, reduce costs, and lift satisfaction.**

When you pair your advanced clinical skills with critical business knowledge and leadership skills, you'll gain greater credibility, influence, and effectiveness—to address the big challenges facing your organization. You'll go from being led to leading. That is the power of the Kelley Graduate Certificate in Medical Management.



The Kelley School of Business specializes in training leaders—because it is the future of healthcare.

 **KELLEY**
IUPUI SCHOOL OF BUSINESS
Graduate Certificate
in Medical Management

What You Can Expect

From day one, you will learn the fundamentals of the healthcare organization as a business—applying new knowledge and practicing management concepts in your clinical work.

The Kelley Graduate Certificate in Medical Management is comprised of an intensive didactic sequence and a supervised capstone project. Through this process, you will develop the knowledge and skills to manage others and lead change within your organization.

How It Works

The Graduate Certificate in Medical Management may be completed in one year through online work and bi-weekly, in-class evening sessions, which are akin to clinicals. The carefully sequenced curriculum includes five 3-credit courses.

- **Leading People and Managing Behavior in Healthcare Organizations**
- **Value Creation and Financial Performance in Healthcare Systems**
- **Business Management of Patient Care**
- **Healthcare System Strategy and Innovation**
- **Immersive Capstone Experience**

The graduate certificate is available for non-physician healthcare professionals—including nurses, nurse practitioners, physician assistants, nurse anesthetists, anesthesiologist assistants, physical therapists, occupational therapists, and other professionals.

Get Started

If you're ready to transform your career, while improving your organization's success, contact us today.

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Business Acumen
Innovation
Quick Completion
Competitive Cost
Continuing Education
Start to an MBA

